

Daniel Christian Sanchez

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SUMMARY

Self-taught AI builder shipping production tools, web apps, and iOS apps. Looking to move into a builder-first role where I can ship AI-powered software in service of a real product or function.

EXPERIENCE

FMG Suite, Remote, Chicago, IL *Feb 2026 - Present*

Sales Development Representative

- **Built Dupe-Bot**, an internal tool that flags duplicate records in HubSpot in real time, addressing a recurring data-hygiene problem across the SDR team.
- **Built a Chrome extension** that reads the active page and flags whether a contact is already being worked by another rep, addressing in-flight ownership conflicts.
- **Built a Cloudflare-hosted scraper** that pulls leads from a competing platform, filters by city, and uses Cloudflare backend storage to dedupe against everything it has already returned.
- **Built custom data organizers and a customizable pipeline dashboard** that pull from HubSpot via API to consolidate lead, demo, and follow-up data into single views.
- Work daily inside HubSpot with custom properties, workflows, sequences, and API integrations. Use Claude Code as the primary build environment for the tools above and maintain reusable AI workflows that compress daily research, prospecting, and follow-up tasks.

Dos Mundos, Chicago, IL *Sept 2024 - Feb 2026*

Co-founder

- Co-founded and launched a consumer fragrance brand. Owned end-to-end go-to-market across DTC and wholesale, including pricing, channel positioning, and product development from concept to launch.

PROJECTS

- **Sage**, a Duolingo-style iOS app for people getting into religion, delivering structured Bible and faith lessons. Built solo with Swift, SwiftUI, SwiftData, Supabase, and Claude. Architected so the AI never emits scripture directly — passages are hydrated server-side from a 62K-row verse table — to satisfy App Store Guideline 1.1.5 for AI-generated regulated content. Live on the App Store.
- **Minced**, an iOS app that extracts complete recipes from TikTok and Instagram cooking videos using AI audio transcription. Built solo with React Native and Expo, a Dockerized Node/Express backend on Fly.io running yt-dlp and ffmpeg, OpenAI Whisper for transcription, and Claude for structured recipe JSON. Supabase Postgres with Row Level Security for user data. Currently in App Store review.
- **Advise Me**, a password-protected web app hosted on Cloudflare that takes a prospect input and orchestrates the Claude, ChatGPT, and Google Business Profile APIs in parallel, returning a side-by-side breakdown of the prospect's website and business presence; producing insight to potential client on why we are important for them.

SKILLS

AI & Builder Stack: Claude API (including tool_use for structured outputs), Claude Code, OpenAI API (Whisper + GPT), multi-API orchestration.

Mobile & Distribution: iOS development (Swift + SwiftUI, React Native), App Store Connect API, manual code signing, App Store submission and review

Sales & GTM: HubSpot (custom properties, workflows, sequences, API integrations), Stripe payments, outbound sales, demo execution, go-to-market for consumer products

EDUCATION

DePaul University, Chicago, IL *June 2019*

Bachelor of Management & Entrepreneurship w/ Marketing Concentration